

MEMO



MISSISSIPPI DIVISION OF
MEDICAID

From: Mississippi Division of Medicaid
Office of Procurement

Date: August 13, 2025

Re: Rural Health Transformation Program - Consultant
Quotation #20250728
Public Notice of Award

The Mississippi Division of Medicaid (DOM) is seeking to establish a contract with a responsible Contractor to provide a consultant to prepare the State's application for the Rural Health Transformation Program provided for in The One Big Beautiful Bill Act. A quotation was released July 28, 2025. The closing date to receive quotes was August 4, 2025, 2:00 p.m. CST.

DOM Legislative and External Affairs staff reviewed each submitted quote to ensure the submitted quotes met the requirements to be deemed responsive as set forth in Quotation #20250728. DOM received responses from the following vendors:

1. Alliant Health Solutions
2. ATI Advisory
3. Coral Healthcare Advisors
4. Deloitte Consulting
5. Ernst & Young
6. Guidehouse
7. Health Management Associates
8. Horne LLP
9. Public Consulting Group
10. Remedy Healthcare
11. Sellers Dorsey

*Alvarez & Marsal Public Sector Services submitted a proposal via electronic mail, after the solicitation deadline.

Based on review of the submitted responses, Horne LLP was selected by the Mississippi Division of Medicaid's Legislative and External Affairs staff as the awarded vendor. Horne is a qualified, experienced strategic consulting services firm with a dedicated team seasoned in preparing this type of proposal (application)—an asset given the tight deadline. Horne's proposal stood out for its expertise, understanding of the state's specific needs, and a commitment to risk mitigation. Furthermore, Horne demonstrated a deep understanding of Mississippi and its Medicaid system. Notably, the quote response included a 100% rebate if federal funding was not awarded, paired with a competitive price comparable to most other submissions. Horne's quoted response showcased a strong commitment and reduced the financial risk for the state. Horne also provided a clear project plan, an effective method for presenting survey data, and demonstrated readiness to adapt to evolving Centers for Medicare & Medicaid Services (CMS) guidance.

Pursuant to the "Emergency Contract" regulations found at Section 10.1 of the Mississippi Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations, DOM will execute a contract with Horne LLP effective August 12, 2025 until December 31, 2025. The contract's term may be extended for a total contract term of no more than one year.

Pursuant to Section 10.1.1 of the Mississippi Public Procurement Review Board Office of Personal Service Contract Review Rules and Regulations, "If the Agency Head determines that an emergency exists in regard to the procurement of personal or professional services such that the delay incident to undertaking any other available method of procurement would threaten the health or safety of any person or the preservation or protection of property, then the Agency may contract for personal or professional services using an emergency contract."