

### Transforming Reimbursement for Emergency Ambulance Transportation (TREAT)

HB 657 (2022) authorizes the Division of Medicaid (DOM) to levy a health care provider assessment on ground emergency ambulance transportation providers and make access payments for all covered emergency ambulance services.

### Frequently Asked Questions (FAQs) SFY 2024 as of August 1, 2023

#### 1. Where may I find information on the program?

Information regarding the program may be found on the DOM website at: <a href="https://medicaid.ms.gov/transforming-reimbursement-for-emergency-ambulance-transportation-treat/">https://medicaid.ms.gov/transforming-reimbursement-for-emergency-ambulance-transportation-treat/</a>

#### 2. Where may I submit questions about the program?

Questions and requests for assistance regarding the program may be e-mailed to <u>MSambulance@mslc.com</u>. Please Cc the MS TREAT mailbox, <u>TREAT@Medicaid.ms.gov</u> on all correspondence.

#### 3. How are participants in the TREAT program determined?

Participants include all Mississippi-licensed ground emergency ambulance transport providers.

#### 4. Is the program fully approved?

The ambulance assessment and payment program is authorized in state law through House Bill 657 of the 2022 Regular Session. DOM actively worked with stakeholders throughout the design phase and gained approval from CMS for the fee-for-service payments effective July 1, 2022. Approval for the managed care directed payment program for year 1 is expected. The managed care directed payment program will require annual approval from the Centers for Medicare & Medicaid Services (CMS).

#### 5. When will the program begin?

The fee-for-service upper payment limit program began effective July 1, 2022, with the first year of the program running through June 30, 2023 and covering state fiscal year 2023. DOM is seeking CMS program approval effective July 1, 2022 for the managed care directed payment program.

#### 6. How is DOM ensuring stakeholder input?

Weekly calls were held throughout most of state fiscal year 2023 with representatives of the MS Ambulance Alliance (MAA), which is a group formed by interested ambulance providers. DOM has a web page that includes program information, including training materials issued in August, 2022 and updated throughout the year. DOM, through its contractor Myers and Stauffer LC, has established an e-mail account for questions and correspondence about the program. Please contact <a href="MSambulance@MSLC.com">MSambulance@MSLC.com</a> with your questions or requests for assistance. Please Cc the MS TREAT mailbox, <a href="TREAT@Medicaid.ms.gov">TREAT@Medicaid.ms.gov</a> on all correspondence.

#### 7. How will DOM collect data needed to model, design and calculate the assessment?

DOM, through its contractor Myers and Stauffer LC, and in coordination with the MS Ambulance Alliance will collect a financial survey from all Mississippi-licensed ground ambulance providers in July, 2023. The assessment and payments model will be updated for SFY 2024.

### 8. Does failure to complete a Financial Survey exempt a provider from the assessment or the payment program?

No. All impacted providers must remit the assessment, in accordance with HB 657 (2022). However, the program's design will depend on information being gathered in the survey. Estimates will be used for non-responsive providers. A survey should be submitted by each provider.

#### 9. How will the payments be calculated?

An average commercial rate (ACR) will be calculated for each applicable ambulance service corresponding to the Medicaid-covered procedure codes listed in the state plan and in Schedule 3 of the Financial Survey. To calculate the payment limit, the ACR for each procedure code will be multiplied by the volume of Medicaid paid ambulance service units for the period. To calculate the payment, the payment limit will be reduced by total Medicaid claim payments (Medicaid payments and any third party liability payments).

### 10. Does the program apply to Medicaid Managed Care?

Yes. DOM has developed an upper payment limit program for fee-for-service (FFS) activity and a directed payments program to be paid through the managed care organizations.

### 11. Does the program apply only to Mississippi Medicaid claims where Mississippi Medicaid is the primary payer?

The payment program applies to Mississippi Medicaid FFS and Medicaid managed care claims, including claims where Medicaid is not the primary payer, such as claims with a third party insurance payment. The program does not apply to Medicare crossover claims for Medicare/Medicaid dual eligible beneficiaries or CHIP.

#### 12. Why must there be an assessment?

The purpose of the assessment is to collect fees from eligible providers to fund the non-federal (state) share of program payments. The federal government funds a large share of the Medicaid payments. However, the State must provide matching funds. The MS State Legislature has authorized the payments program with the matching funds to be provided by eligible participants.

#### 13. How will each provider's assessment amount be determined?

The pool of funds to be collected through the assessment will be determined in the data modeling phase of program development and will not exceed the limit set by federal regulations. The TREAT program allocated the assessment to be paid by each provider based on reported emergency services revenue. All of the proceeds of the assessment will be used as matching funds for program payments.

#### 14. Will the assessment be due prior to the Medicaid TREAT payment being paid?

Yes. The provider assessment will be due and collected prior to the Medicaid TREAT payment being made.

#### 15. How is the non-federal (State) share calculated?

Medicaid payments are financed by the federal government and the state. The state share can be obtained through a provider assessment. On an annual basis, the federal government determines the level of federal support for the Medicaid program, which is calculated through a percentage known as the Federal Medical Assistance Percentage (FMAP). The state share is equal to the total payment, minus the federal share. The federal fiscal year (FFY) 2023 FMAP for the state of Mississippi is 77.86%. The FFY 2024 FMAP is 77.27%. A public health emergency (PHE) FMAP increase of 2.5% will be applied to payments issued from July 1 through September 30, 2023. A PHE FMAP increase of 1.5% will be applied to payments issued from October 1 – December 31, 2023. For the quarter that begins October 1, 2023, if a Medicaid payment is \$100, the federal share is \$78.77 [\$100 \* .7877 (.7727 + .015)], and the state share is \$21.23 (\$100 - \$78.77). The FMAP is recalculated each federal fiscal year by CMS.

### 16. Will the State keep a portion of the provider assessment supplied by the providers?

No. The State does not keep the funds supplied by the ambulance provider. The provider assessment is structured to fund only the program payments. Once the payment pool is determined, the state share needed to fund the payments is calculated to determine the total assessment to be collected. The Medicaid agency draws federal dollars from the federal government and returns the total Medicaid payment to the ambulance providers.

### 17. Will the State provide any funding toward the program or will the state share be paid fully by providers?

The State will not contribute funding for the state share of TREAT program payments. The state share of payments will be financed by ambulance companies solely through a provider assessment.

#### 18. How will the provider assessment be allocated across providers?

The assessment will be allocated across all ground emergency ambulance providers based on a statistic of net patient revenue. The data for the allocations must be reported on Schedule 2 of the Financial Survey. As a result of the allocation, the provider assessment will be higher for providers with a higher statistic.

#### 19. What period is included in the Provider Financial Survey?

Data from July 1, 2022 through December 31, 2022 is being collected in the survey.

#### 20. Is supporting documentation required to be submitted with the survey?

No. Supporting documentation for survey responses must be maintained in accordance with DOM maintenance of records requirements, or, for a period of not less than ten (10) years. Documentation must be made available upon request by DOM or its contractors.

#### 21. How are mileage and supply units captured on the survey?

Do *not* count and include mileage or supply units in the transport counts on the survey. Only billable transports originating in Mississippi during the survey period should be counted.

#### 22. How will the first 25 miles of Medicaid transports be covered by the program?

DOM's coverage of the first twenty-five (25) miles of each transport at a rate of \$0.01 per mile became effective February 1, 2023, with CMS approval of state plan amendment 23-0004. DOM will collect mileage units billed on procedure code A0888 from CY 2022 claims and SFY 2022 managed care encounter data to determine the program payments associated with the first 25 miles of Medicaid transports.

### 23. Should collections be included on Schedule 2 for contractual payments, such as for on-site ambulance and EMT services?

No. Only collections associated with a billable transport should be included. Do not include on Schedule 2 collections for contractual services that are not directly related to a billable patient transport.

# 24. Transport data is being collected by HCPCS code on Schedule 2. How should data be reported when the ambulance company records do not provide the needed detail?

For transports that cannot be identified by HCPCS code, the provider should identify the transport as either emergency or non-emergency. Emergency transport data should be reported in a selected transport line within the "Ground Emergency Ambulance Services" section.

### 25. How should collections data be reported on Schedule 2, when the ambulance company records do not provide the needed detail?

If ancillary services, including mileage, cannot be separated from the transport code, the provider should report the ancillary collections with the related transport code. If transport collections for the period cannot be separated by procedure code, enter the total of emergency transport collections on the survey. If the provider's records do not support data requested in Column 2, Column 3 Gross Charges must be completed.

# 26. The Provider Financial Survey requests rates from the top three to five commercial payers. What if I have less than 5 commercial payers?

The top three to five payers should be identified based on payments received during the survey period. If the provider does not have a minimum of three payers during the survey period, the provider may extend the survey period to six months after the survey period. If the provider still does not have at least three payers for a listed procedure code, an explanation should be included in the box at the bottom of Schedule 3 of the Financial Survey.

### 27. Should the commercial payment amount represent the allowed amount or the amount paid after the patient's responsibility?

The commercial payment amount reported on Schedule 3 should be the gross allowed amount before any reductions in payment (i.e., co-pays/co-insurance, third party payments, etc.).

#### 28. Should a provider treat a large self-funded plan as a commercial carrier?

Yes. Each is considered a separate commercial payer. Often a large commercial payer operates the self-funded plan and also operates as the primary insurer. In these cases the self-funded plan and the commercial insurer are considered to be separate payers.

# 29. Which payers are not commercial payers and must be excluded from the survey responses?

Do not include rates from Medicare, Medicare Advantage plans, Medicare crossover payments, Medicaid, CHIP, Medicaid and CHIP managed care, government employee healthcare plans, Worker's Compensation, TRICARE, motor vehicle accidents or other settlements.

#### 30. Are Marketplace health insurers considered commercial payers for the survey?

No. Do not include rates from Marketplace insurers.

### 31. What payer rates should be reported if the provider is in a network and contracted?

The fee schedule amounts would be entered into the appropriate payer rate line.

### 32. Will the calculation of the average commercial rate (ACR) be provider-specific or state-wide?

The ACR will be computed on a provider-specific basis by procedure code. The state is assigning a state-wide average rate for providers with less than three payers.

### 33.If a provider operates in several areas/counties, will their average commercial rate be based on each area, or their service as a whole?

The average commercial rate will be calculated based on the top three to five commercial payers for the ambulance provider's services as a whole.

# 34. Must the ambulance provider have claims for all of the program codes to be eligible for participation in the program?

No. Providers are not required to have Medicaid utilization for all codes to participate in the TREAT program.

#### 35. If I have multiple Medicaid billing numbers do I submit multiple forms?

A separate survey is required for each separate Medicaid and/or NPI number of 911 ground ambulance providers.

#### 36. When are Financial Surveys due to Myers and Stauffer LC?

Financial Surveys are due August 4, 2023.

#### 37. How will DOM seek CMS approval for the program?

State plan amendment #22-0023 was approved for the fee-for-service payments. A state directed payments "CMS Preprint" was submitted to CMS to request approval for the SFY 23 payments made through the managed care organizations. CMS requires annual preprint submission and approval. DOM will submit a preprint for SFY 24 to request CMS approval, upon completion of the payment model.

# 38. How will DOM address the CMS requirement for quality measures for the managed care program?

As part of the managed care Preprint approval process, DOM selected quality measures and metrics in accordance with CMS requirements. The following three measures are proposed. First a measure of access to emergency ambulance services for all MS counties is proposed, in recognition that the legislature authorized ambulance service access payments through the program. Secondly, access to ground emergency ambulance services for Medicaid managed care beneficiaries will be measured, and lastly, the identification of available data for future metrics is being pursued as a measure. DOM will not link any payments to the quality measures during the first year of the program.

#### 39. Where should I submit questions about the program?

Questions about the program may be submitted to:

The MS TREAT Help Desk: MSambulance@MSLC.com

MS Ambulance Alliance: Lydia Jefcoat (601) 264-3581, ljefcoat@aaaambulance.net

DOM: Michael Daschbach, Director Supplemental Payments (601) 359-6196, Michael Daschbach@Medicaid.ms.gov

Invoices: Curtis Collins, Director Accounts Receivable, Curtis.Collins@Medicaid.ms.gov

Please Cc the MS TREAT mailbox, <u>TREAT@Medicaid.ms.gov</u> on all correspondence.

Any changes to the above responses will be provided in future FAQ versions.