

MEMO



MISSISSIPPI DIVISION OF
MEDICAID

From: The Mississippi Division of Medicaid
Office of Procurement

Date: April 10, 2023

Re: Invitation for Bid #20230113
Non-Emergency Transportation Brokerage Services
Notice of Intent to Award

The Mississippi Division of Medicaid (DOM) is seeking to establish a contract with a responsible Contractor to provide Non-Emergency Transportation Brokerage Services. An Invitation for Bid was issued on January 13, 2023. The closing date to receive bids was March 23, 2023, 2:00 p.m. CST. DOM received sealed bids from the following vendors:

Medical Transportation Management, Inc.
Modivcare Solutions, LLC.
Verida, Inc.

The public bid opening was held on March 23, 2023, at 3:00 p.m. CST. The initial bids were ranked on cost as follows:

1. Modivcare Solutions, LLC - \$160,907,679.15
2. Medical Transportation Management, Inc. - \$195,984,069.96
3. Verida, Inc. - \$259,298,625.68

Responsive

DOM procurement staff reviewed each submitted bid to ensure the submitted bids met the requirements to be deemed responsive as set forth in IFB #20230113. The procurement staff determined that all bids received were responsive, with the exception of Verida, Inc. which failed to submit all required financial statements.

Responsible

DOM Procurement staff reviewed the two (2) responsive bids and determined that bids met the minimum qualification requirements to be considered responsible bidders.

Ranking of Bids

Following completion of the review process, the qualifying bids were officially ranked based on the lowest responsive and responsible bid. The ranking is as follows:

1. Modivcare Solutions, LLC.
2. Medical Transportation Management, Inc.

Verida, Inc. was not considered in the ranking after being deemed non-responsive.

Responsibly providing access to quality health coverage for vulnerable Mississippians

Recommendation

Based on the foregoing, Modivcare Solutions, LLC. submitted the lowest responsive and responsible bid. As presented in the proposal, Modivcare Solutions, LLC (Modivcare) has been serving as a government-contracted NET vendor for 27 years developing, implementing, administering and operating NET Brokerage programs. The Office of Procurement recommends that IFB #20230113, Non-Emergency Transportation Brokerage Services contract be awarded as follows:

Recommended Contractor: Modivcare Solutions, LLC.

A successful or unsuccessful Offeror, may request a post-award debriefing, in writing, in accordance with PPRB OPSCR Rules 7-113, *et seq.* Any debriefing requests, even those sent via U.S. mail, shall be sent to procurement@medicaid.ms.gov. DOM will schedule and conduct debriefings consistent with PPRB Rules 7-113, *et seq.* An Offeror's debriefing is an informal meeting and not a hearing; therefore, legal representation is not required. If an Offeror prefers to have legal representation present, the Offeror must notify DOM and identify its attorney(s) in its written debriefing request in order to allow DOM to also have legal representation present for the debriefing. DOM will conduct all debriefings electronically via Microsoft Teams. A copy of the Debriefing Summary will be made available to the Offeror with whom the debriefing is held within two (2) business days of the meeting. Offerors seeking a debriefing are asked to include potential meeting times with their request. Refer to IFB Section 3.9, Post-Award Vendor Debriefing, for further information.

Pursuant to IFB Section 3.8 and consistent with PPRB OPSCR Rules 7-112, *et seq.*, protests of this decision must be submitted in writing to the DOM Office of Procurement either electronically to procurement@medicaid.ms.gov or via U.S. Mail to DOM Office of Procurement, 550 High Street, Suite 1000, Jackson, MS 39201. To expedite handling of protests, the written protest correspondence should be labeled "Protest - IFB #20230113". The written protest shall include at a minimum the following: a) the name and address of the protestor; b) appropriate identification of the procurement and if a contract has been awarded, its number; c) a statement of reasons for the protest; and d) supporting exhibits, evidence, or documents to substantiate any claims unless not available within the filing time in which case the expected availability date shall be indicated. Refer to Section 3.8 of the IFB for further protest instructions.

DOM intends to submit the contract to the Public Procurement Review Board (PPRB) Office of Personal Service Contract Review (OPSCR) by May 3, 2023, for approval at the June 7, 2023, board meeting. Pending approval, the contract will be available for public inspection in the office of the Chief Procurement Officer.