

MISSISSIPPI DIVISION OF  
**MEDICAID**

## MEMORANDUM

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**From:** The Mississippi Division of Medicaid  
Office of Procurement

**Date:** December 15, 2021

**Re:** RFP #20210813  
Pharmacy PDL, SR, Rate Setting and Programmatic Review and Assessment  
Notice of Intent to Award

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The Mississippi Division of Medicaid (DOM) issued a Request for Proposals on August 13, 2021, to establish a contract with a responsible Contractor to develop and manage the Universal Preferred Drug List (PDL), administer the Supplemental Drug Rebate (SR) program, manage the Rate Setting of Covered Outpatient Drugs (COD), and perform programmatic review and assessment of core components of the pharmacy program. In response to the RFP, DOM received the following proposals:

1. MedImpact Healthcare Systems, Inc. (MedImpact)
2. Change Healthcare Pharmacy Solutions, Inc. (Change Healthcare)

Change Healthcare's proposal was deemed non-responsive and was not evaluated. In accordance with Section 3-202.13.2 of the PPRB Rules and Regulations, offerors' submissions that do not meet acceptability requirements shall be rejected as non-responsive. Change Healthcare's blind technical proposal and blind cost proposal each contained numerous instances of identifying information to which DOM could not reasonably de-identify.

MedImpact's proposal was deemed responsive and continued through the evaluation process. After completing evaluations, MedImpact was deemed the lowest, responsive, and responsible offeror.

Ranking for responsive and responsible proposals is as follows:

1. MedImpact Healthcare Systems, Inc.

Based on the foregoing, the Division of Medicaid recommends the following Contractor for RFP #20210813:

MedImpact Healthcare Systems, Inc.

MedImpact has over 30 years of experience providing pharmacy programs and services to Medicaid programs and their beneficiaries. MedImpact presented a strategy to successfully deliver all components of this RFP. The term of the contract shall begin on July 1, 2022, and shall terminate on June 30, 2025, with an option for two one-year extension periods for a total contract price of \$7,771,641.00.

Both a successful or unsuccessful applicant, may request a post-award debriefing, in writing, by U.S. mail or electronic submission to be received by the agency within three (3) business days of this Notice of Intent to Award. We can share with you any applicable information about your response including

significant weaknesses or deficiencies, technical ratings, and overall ranking specific to your response. A vendor debriefing is an informal meeting and not a hearing; therefore, legal representation is not required. If a vendor prefers to have legal representation present, the vendor must notify the agency and identify its attorney. DOM shall be allowed to schedule and/or suspend and reschedule the debriefing at a time when a representative of the Office of the Mississippi Attorney General can be present.

Any protests of this decision must be submitted to [procurement@medicaid.ms.gov](mailto:procurement@medicaid.ms.gov) within seven (7) calendar days after the receipt of this notice. To expedite handling of protests, the envelope should be labeled "Protest". The written protest shall include at a minimum the following: a) the name and address of the protestor; b) appropriate identification of the procurement and if a contract has been awarded, its number; c) a statement of reasons for the protest; and d) supporting exhibits, evidence, or documents to substantiate any claims unless not available within the filing time in which case the expected availability date shall be indicated. Refer to Section 4.28 of the RFP for further protest instructions.

DOM intends to submit the contract to the Public Procurement Review Board (PPRB) Office of Personal Service Contract Review (OPSCR) by January 5, 2022, for approval at the February 2, 2022, board meeting. Pending approval, the contract will be available for public inspection in the office of the Chief Procurement Officer.