



**PUBLIC NOTICE OF INTENT TO AWARD  
Utilization Management Program for Imaging Services  
Invitation for Bids (IFB) #20200403**

The Mississippi Division of Medicaid (DOM) is seeking to establish a contract with a responsible Contractor to provide the Utilization Management Program for Imaging Services. This Contractor will provide non-emergency, outpatient advanced imaging services covered under the DOM fee-for-service (FFS) program.

DOM will contract with a single contractor for a one year contract period with an option for four (1) one-year renewal periods.

DOM released the Invitation for Bids (IFB) on April 23, 2020. On May 15, 2020, DOM received sealed bids from the following:

1. Alliant Health Solutions (Alliant)
2. Arkansas Foundation for Medical Care (AFMC)
3. eQHealth Solutions, LLC (eQHealth)
4. Keystone Peer Review Organization, Inc. (KEPRO)

The public bid opening was held on May 20, 2020 at 10:00 a.m. The initial bids were ranked as follows:

- |             |                |
|-------------|----------------|
| 1. eQHealth | \$1,861,516.00 |
| 2. Alliant  | \$2,139,486.94 |
| 3. KEPRO    | \$2,216,470.00 |
| 4. AFMC     | \$4,868,006.00 |

1. DOM Procurement staff reviewed each submitted bid to ensure that the submitted bids met the requirements to be deemed responsive as set forth in IFB #20200403. All four (4) bids were deemed responsive and advanced to the minimum qualification phase.

2. DOM Procurement staff reviewed the four (4) bids and determined that three (3) of those bids met the minimum qualification requirements. AFMC is not currently certified as a Utilization Review Resource for the State of Mississippi as required by Miss. Code Ann. § 41-83-1, *et. seq.*, but rather is in the process of obtaining that certification; and AFMC did not list experience conducting quality claims review for at least three states, but rather listed a private entity in one state.

3. Ranking of Bids: Following completion of the review process, the qualifying bids were officially ranked based on the lowest, responsive and responsible bid. The ranking is as follows:

1. eQHealth \$1,861,516.00
2. Alliant \$2,139,486.94
3. KEPRO \$2,216,470.00

Disqualified Bidder: AFMC

4. Recommendation: Based on the foregoing, eQHealth submitted the lowest, responsive and responsible bid. The Office of Procurement recommends that IFB #20200403, the Medicaid Utilization Management Program for Imaging Services contract be awarded as follows:

Recommended Contractor: eQHealth

eQHealth has been a CMS-designated quality improvement organization (QIO) since 1986 and has been the designated Medicaid QIO for Mississippi, Illinois, Florida, Colorado, and Arkansas. eQHealth is the incumbent contractor for DOM for Advanced Imaging Services and is poised to provide DOM continuity of quality for UM/QUI advanced imaging services with regard to both contract terms and value.