

MISSISSIPPI DIVISION OF  
**MEDICAID**

## MEMORANDUM

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**From:** The Mississippi Division of Medicaid  
Office of Procurement

**Date:** July 25, 2018

**Re:** Third Party Data Matching and Recovery Services;  
IFB #20180612  
Recommendation of Award

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The Division of Medicaid (DOM) is seeking to contract with a qualified contractor to assist with various Third Party Data Matching and Recovery (TPL) activities. This contractor must be capable of and prepared to provide the following services for DOM:

- Data matches with commercial and governmental insurers and databases proposed by the Bidder;
- Pharmacy data matches to be transmitted to pharmacy point of sale;
- Third party recovery activities on behalf of DOM;
- Medicare retroactive recovery;
- Casualty recovery;
- Provider Credit Balance and Long Term Care recovery;
- Managed Care Provider Come-Behind;
- Estate Recovery; and,
- Special Needs Trust

DOM will contract with a single contractor for a contract period beginning on October 1, 2018, and ending on September 30, 2021; and may have up to two (2) one-year extensions.

DOM released the Invitation for Bids (IFB) #20180612 on June 12, 2018. In response to the IFB, DOM received one sealed bid on July 17, 2018 from Health Management Systems, Inc., Irving, TX.

DOM staff opened the bid on July 18, 2018. The bid from Health Management Systems, Inc. was a total contract price of \$13,638,905.00.

1. **Evaluation of Bid:** DOM Procurement staff reviewed the submitted bid to ensure that it met the minimum requirements set forth in IFB #20180612. After review, DOM confirmed that the submitted bid met the minimum requirements in the IFB.
2. **Ranking of Bid:** Following completion of the review process, the bid was officially ranked based on the lowest, responsible bid. The ranking is as follows:

Bidder

1. Health Management Systems, Inc., Irving, TX
  
3. Recommendation: HMS submitted the lowest, responsible bid. The Procurement Officer recommends the contract for Third Party Data Matching and Recovery Services; IFB #20180612, be awarded as follows:

Recommended Contractor

Health Management Systems, Inc., Irving, TX

HMS has over 30 years of experience providing TPL services. This experience includes delivering comprehensive TPL data match (identification) and recovery services for more than 40 Medicaid agencies and more than 220 managed care health plans nationwide. HMS' lowest, responsible bid combined with their in-depth knowledge and experience in this field makes them the best choice to provide TPL services for the DOM.

DOM intends to submit the TPL procurement file to the Public Procurement Review Board (PPRB) Office of Personal Service Contract Review (OPSCR) for board approval at the September 5, 2018 monthly meeting. Pending approval, the contract will be available for public inspection in the office of the Chief Procurement Officer.