RFP #: RFP 20160219

Pharmacy Rate Setting

RFP #20160219 Question and Answer Document

Question #	RFP Section #	RFP Page #	Question	DOM Response
1	5.4.2	54	As a certified public accounting firm, we do not have audited financial statements. Will internally-prepared financial statements be sufficient to meet this requirement?	DOM will allow this. However, DOM requests a copy of the company's most recent Peer Review as well.
2	4	28	Is the State willing to negotiate the terms and conditions provided in Section 4 of the RFP? If yes, how (where in the proposal) should Offeror's present their request for exceptions or additions to the terms and conditions?	No, the State will not negotiate the terms and conditions provided in Section 4 of the RFP.
3	3.35	23	Section 3.35 states, "After receipt of the proposals, DOM reserves the right to award the contract based on the terms, conditions, and premises of the RFP and the proposal of the selected Contractor without negotiation." Please confirm that submission of a proposal is not an obligation to contract.	Please note Section 3.3.8 and PSCRB Rules and Regulations Section 3-203.10 state that any submitted proposal may be withdrawn by submitting a written request prior to the proposal due date. Please also note that Section 3.3.8, states that all submitted proposals shall remain valid for 180 days.

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4	5.1	52	The RFP indicates Offeror's should include eight sections in the Technical Proposal. The Technical Proposal must include Section 4., Ownership and Financial Disclosure Information (Section 4.13 of the RFP). Each of the other seven section includes explicit instructions of information to include in 5.2 – 5.8. Besides providing information to the six areas in 4.13.1, should this section of the Technical Proposal provide any additional information from 4.13? Number 6 under 4.13.1 asks for, "....date of birth, and Social Security Number of any managing employee of the disclosing entity." Our firm has a policy that we do not release dates of birth or Social Security Numbers of our employees. Please confirm it's acceptable to omit this information.	1) No. 2) Yes, it is acceptable to omit this information for all of the employees. DOM does not need that level of detail. However, DOM does need this information for managing partners, owners of the business entity, etc.
5	1.6	12	DOM specifies that the contractor must have the capability to provide NADAC prices directly to DOM's fiscal agent so as to address the time lag it takes CMS to push out NADAC prices or updates to First Databank. Is DOM's intent to have the NADAC be the price benchmark for all drugs that have a NADAC and have an alternative pricing benchmark/methodology for drugs/drug products that don't have a NADAC price?	DOM has not submitted a State Plan Amendment to CMS in compliance with the recently finalized Medicaid Program Covered Outpatient Drugs (42 CFR Part 447) regulations. The Offeror should be capable of supporting any payment methodology selected by the State, approved by CMS, and in compliance with the Final Rule. If NADAC is selected as a component of the methodology, then the requirements included in the RFP would stand.
6	1.4.1	10	Question 1 under Major Tasks requests Offerors to propose various methods to use in determining DOM's acquisition cost for pharmaceuticals. Can the Department clarify whether Offerors should propose different contract prices for different methods, or propose one contract price for a primary method while describing other potential methods?	DOM has not submitted a State Plan Amendment to CMS in compliance with the recently finalized Medicaid Program Covered Outpatient Drugs (42 CFR Part 447) regulations. The Offeror should be capable of supporting the any payment methodology selected by the State, approved by CMS and in compliance with the Final Rule. Pricing should be based upon a method which

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				complies with the Final Rule.