



**Family Planning Demonstration Independent Assessment
RFP #20090911**

Responses to Submitted Questions

Question #	RFP Section #	RFP Page #	Question	Response
1			What other organizations have submitted questions in response to the RFP?	This information cannot be released during the procurement process.
2			What is the estimated budget for the contract?	A budget has not been determined for this contract.
3			What was the average annual expenditure for the evaluation of the first five years of the Demonstration? In other words, what was the annual contracted amount for the evaluation of the first five years of the Demonstration?	This information is only available through a public records request.
4			Will DOM make available to the bidders the evaluation reports from the first five years of the Demonstration?	Data necessary to this evaluation will be provided during the implementation phase.

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5			<p>Did the evaluation of the first 5 years of the family planning Demonstration include telephonic and written survey tools? If so, what data was collected by past survey tools and is this different from the data to be collected by the survey tools described in the implementation phase of this RFP? Does DOM intend to continue to use any survey tools designed during the initial evaluation of the Demonstration?</p>	<p>Information regarding the survey tools used by the previous Contractor is currently not available. The Offeror should propose survey tools and methods that best meet the requirements of this RFP.</p>
6			<p>What elements of the waiver evaluation have changed for the three-year Demonstration compared to the initial five-year Demonstration?</p>	<p>The Offeror should determine any elements of the evaluation beyond the requirements detailed in the RFP.</p>
7			<p>What difficulties were encountered during the evaluation of the five-year Demonstration? Was DOM able to evaluate and report on every aspect proposed in the assessment plan?</p>	<p>Previous evaluation data necessary to this evaluation will be provided during the implementation phase.</p>
8	1.8	9	<p>From section 1.8 number 2, the RFP document states "Provide a detailed time line for completion of specified activities during the three-year period." We assume that the detailed time line for completion of specified activities should correspond to the two-year contract period, is this correct?</p>	<p>The detailed timeline should include the three-year extension period and the contractor's activities over the two-year contract period.</p>

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9	1.9	10	Please clarify the purpose of the monthly reports. Are these supposed to report only the contractor's progress in the evaluation, i.e., tasks that were performed during the prior month? Is it correct to assume that monthly reports would not provide any data or evaluation of the Demonstration?	The monthly report, at a minimum, should document the Contractor's progress, tasks completed and any issues encountered. It may include data, evaluative commentary or other content proposed by the Contractor.
10	1.9	10	For the one-year follow-up assessment after participation has ended to capture any repeat births, as stated in section 1.9, please clarify which Demonstration years this assessment is supposed to include. We assume that since the contract period only includes three months following the third year of the Demonstration that the third year of the Demonstration would not be included in this aspect of the evaluation.	It is not possible for this evaluation to include the entire Demonstration period. The Offeror is encouraged to provide their best solution.
11	1.9	10	From section 1.9, #3, the RFP states "provide detailed description of performance measures to be used," please clarify whether these measures are different from and in addition to the measures described in the original Waiver evaluation plan. Are the performance measures a specific deliverable? Are they required to be reviewed and approved by CMS?	This evaluation is independent of the previous evaluation. The Offeror should propose performance measures to be used. They are not required to be approved by CMS.

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12			To allow the bidder to provide a better cost estimate, can DOM provide any estimates for the populations that will need to be sampled for the telephonic and mail surveys?	DOM will not dictate populations to be sampled. However there were 24,508 beneficiaries enrolled in the program as of September 30, 2009.
13	1.9	11	Please clarify whether the contractor is required to conduct two (2) focus groups of the Demonstration participants and two (2) focus groups of providers each year for a total of four (4) focus groups each year of the extension or is it one (1) focus group for each for a total of two (2) focus groups each year of the extension?	There should be one participant focus group and one provider focus group for each year of the three-year extension period.
14	1.9	11	Since the first year of the extension was completed on September 30, 2009 and the contract begins on January 1, 2010, is the contractor expected to conduct a focus group of participants and providers from the first year of the extension, at least three months after the conclusion of that Demonstration year? For subsequent years, does DOM expect the contractor to conduct focus groups during the Demonstration year or after the Demonstration year is completed?	Focus groups should be conducted within the Demonstration year for the two years concurrent with the contract.

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15	4.1	16	From section 4.1, the RFP states that “All rates set by the contractor for delivery of services must be actuarially sound and certified prior to submission of terms.” Does the term “rates” refer to the hourly rate that the contractor is proposing as part of its cost proposal in response to this RFP? If so, how shall the contractor indicate that rates are actuarially sound and certified?	This refers to the hourly rate proposed in response to the RFP. DOM desires that the rates submitted by the Contractor be verified prior to submission so that DOM may rely upon the proposal with confidence that the rate will be sufficient reimbursement for services rendered.
16	6.4.3	39	In reference to section 6.4.3, is it up to the bidder to define the “types of experiences” for which it will include a corporate reference or will DOM provide a list of required types of experience?	DOM will not provide a list. The Offeror must determine how best to respond.
17	6.5.2	40	Comparing sections 6.5.2 and 6.5.3, can the three references for staff that are required in each of these sections be the same references?	Yes.
18	1.6	8	The RFP mentions in the Required Activities (#2), “Develop severity indices, stratified by suspected confounding factors.” It is not clear for what type of response(s) the severity indices need to be developed?	Please disregard required activity #2.

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19	1.6	8	The RFP mentions in the Required Activities (#7), "Determine the factors that may influence change(s) and the risk of change(s) in the volume and level of utilization of health care services." Is this to be obtained from focus groups?	This should be determined by the Offeror.
20	1.8	9	For the purpose of sample selection can we know how many current Demonstration participants and providers are there?	There were 24,508 participants as of September 30, 2009.
21	1.9	10	What is the baseline data time period the statistical evaluation will use?	Baseline data was obtained from Federal Fiscal Year (FFY) 2008.
22	1.9	10	The RFP mentions, "Additionally, the assessment must include a one-year follow-up assessment after participation has ended for a control group, to capture any repeat births." What is the control group?	This should be determined by the Offeror.
23	1.9	10	The final report (draft) is due Nov, 30, 2011 but all the claims data for the waiver evaluation period ending Sep. 30, 2011 may not be available at that time. Will the report need to be re-done at a later date when claims are complete?	After DOM review of a draft final the Contractor will produce a final. No report will be required after the contract period to account for updated claims.

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24	1.9	11	Can the telephonic survey portion be sub-contracted?	Yes. The Offeror's proposal should identify all subcontractors.
25	1.8	9	Is the contractor expected to conduct the telephonic and written surveys in addition to design and development of such tools?	The Offeror should propose a solution that best meets the requirements of this RFP.
26	1.9	10	What is the source of clinical referrals?	Family planning providers are required to make clinical referrals for services they do not provide or cannot provide because they have no sliding fee scale or are not willing to make payment arrangements with the participants.
27	1.9	10	What are all the different data sources for analytics?	The Offeror should provide recommendations for data to be used.
28	1.9	10	What data does DOM currently have to analyze this information?	Claims, enrollment and provider data.

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29			Will there be a full-time contract manager on the DOM side?	Yes.
30	5.3.6	34	The RFP requires a certification that the prices submitted in response to the solicitation have been arrived at independently and w/o any consultation, communication or agreement with any other bidder or competitor. The cost proposal and transmittal letter instructions do not include this requirement. Where would the state prefer this information to be included when responding?	You may add this certification to the transmittal letter.
31			Is the FPW on any Corrective Action Plans by CMS?	No.
32			How many current FPW eligibles?	There were 24,508 participants as of September 30, 2009.

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33			What is the target number for FPW eligible enrollees?	There is no target.
34	1.3	7	Who is training the Medicaid Providers on the FPW intervention?	Training and review are provided by DOM medical review nurses.
35	1.3	7	Who is monitoring the Medicaid Providers for consistent delivery of interventions for the FPW?	Training and review are provided by DOM medical review nurses.
36	1.3	7	"and outreach and education services will be expanded". Please clarify what this means.	DOM and the Department of Health have expanded advertising efforts and have placed educational materials at various public locations.
37	1.4.2	7	What is the schedule for providing updates to CMS?	All reporting requirements are listed in 1.9. An interim assessment report is due February 28, 2011; and final assessment report is due November 30, 2011. DOM provides quarterly updates to CMS.

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38	1.4.2	7	When is the next report due to CMS?	See answer given above.
39	1.6	8	What consumer or beneficiary satisfaction surveys are currently used for the FPW? If none in use, what is DOM's preference?	The Offeror should determine the best solution.
40	1.6	9	What provider satisfaction survey tool is currently being used for the FPW? If none in use, what is DOM's preference?	The Offeror should determine the best solution.
41	1.6.7	9	The scope of measuring utilization of health services will analysis include health services outside of those covered under the FPW?	DOM does not have claims data for health services provided outside the Demonstration for active participants. The Offeror may propose survey tools and methods that include health services outside of the Demonstration.
42	1.6.9	8	Does this question only apply for beneficiaries who remain on Medicaid?	No.