

MEMO



MISSISSIPPI DIVISION OF
MEDICAID

From: The Mississippi Division of Medicaid
Office of Procurement

Date: May 19, 2023

Re: Invitation for Bid #20230303
Utilization Management / Quality Improvement Organization Services
Notice of Intent to Award

The Mississippi Division of Medicaid (DOM) is seeking to establish a contract with a responsible Contractor to provide Utilization Services. An Invitation for Bid was issued on March 3, 2023. The closing date to receive bids was April 28, 2023, 2:00 p.m. CST. DOM received sealed bids from the following vendors:

Alliant Health Solutions, Inc. (Alliant), Atlanta, GA
Keystone Peer Review Organization, LLC. (Kepro), Harrisburg, PA
Telligen, Inc. (Telligen), West Des Moines, IA

The public bid opening was held on April 28, 2023, at 3:00 p.m. CST. The initial bids were ranked on price as follows:

1. Telligen, Inc., West Des Moines, IA - \$22,055,000.00
2. Alliant Health Solutions, Inc., Atlanta, GA - \$22,992,400.00
3. Keystone Peer Review Organization, LLC., Harrisburg, PA - \$26,430,441.29

Responsive

DOM procurement staff reviewed each submitted bid to ensure the submitted bids met the requirements to be deemed responsive as set forth in IFB #20230303. The procurement staff determined that the Telligen, Inc. bid was responsive, and both Alliant Health Solutions and Keystone Peer Review Organization, LLC failed to submit all required documents and/or comply with certain provisions of the IFB. Therefore, Alliant's and Kepron's bids were rejected for non-responsiveness and disqualified.

Responsible

DOM Procurement staff reviewed the one (1) responsive bid and determined that bid met the minimum qualification requirements to be considered a responsible bidder.

Ranking of Bids

Following completion of the review process, the qualifying bid was officially ranked based on the lowest responsive and responsible bid. The ranking is as follows:

1. Telligen, Inc.

Responsibly providing access to quality health coverage for vulnerable Mississippians

Alliant Health Solutions and Keystone Peer Review Organization, LLC. were not considered in the ranking after being deemed non-responsive and disqualified.

Recommendation

Based on the foregoing, Telligen, Inc. submitted the lowest responsive and responsible bid. As presented in the proposal, Telligen, Inc. has been providing Utilization Management and Quality Improvement Organization services for more than 50 years, delivering an innovative, integrated program with exceptional customer service.

Recommended Contractor: Telligen, Inc.

A successful or unsuccessful Offeror, may request a post-award debriefing, in writing, in accordance with PPRB OPSCR Rules 7-113, *et seq.* Any debriefing requests, even those sent via U.S. mail, shall be sent to procurement@medicaid.ms.gov. DOM will schedule and conduct debriefings consistent with PPRB Rules 7-113, *et seq.* An Offeror's debriefing is an informal meeting and not a hearing; therefore, legal representation is not required. If an Offeror prefers to have legal representation present, the Offeror must notify DOM and identify its attorney(s) in its written debriefing request in order to allow DOM to also have legal representation present for the debriefing. DOM will conduct all debriefings electronically via Microsoft Teams. A copy of the Debriefing Summary will be made available to the Offeror with whom the debriefing is held within two (2) business days of the meeting. Offerors seeking a debriefing are asked to include potential meeting times with their request. Refer to IFB Section 3.9, Post-Award Vendor Debriefing, for further information.

Pursuant to IFB Section 3.8 and consistent with PPRB OPSCR Rules 7-112, *et seq.*, protests of this decision must be submitted in writing to the DOM Office of Procurement either electronically to procurement@medicaid.ms.gov or via U.S. Mail to DOM Office of Procurement, 550 High Street, Suite 1000, Jackson, MS 39201. To expedite handling of protests, the written protest correspondence should be labeled "Protest – IFB #20230113". The written protest shall include at a minimum the following: a) the name and address of the protestor; b) appropriate identification of the procurement and if a contract has been awarded, its number; c) a statement of reasons for the protest; and d) supporting exhibits, evidence, or documents to substantiate any claims unless not available within the filing time in which case the expected availability date shall be indicated. Refer to Section 3.8 of the IFB for further protest instructions.

DOM intends to submit the contract to the Public Procurement Review Board (PPRB) Office of Personal Service Contract Review (OPSCR) by June 7, 2023, for approval at the July 5, 2023, board meeting. Pending approval, the contract will be available for public inspection in the office of the Chief Procurement Officer.