

MEMO



MISSISSIPPI DIVISION OF
MEDICAID

From: The Mississippi Division of Medicaid
Office of Procurement

Date: February 13, 2023

Re: Invitation for Bid #20221110
Payment Methodology Services
Notice of Intent to Award

The Mississippi Division of Medicaid (DOM) is seeking to establish a contract with a responsible Contractor to provide Payment Methodology Services. An Invitation for Bid was issued on November 10, 2022. The closing date to receive bids was January 27, 2023, 2:00 p.m. CST. DOM received sealed bids from the following vendors:

1. Conduent State Healthcare
2. Milliman
3. Myers & Stauffer

The public bid opening was held on January 27, 2023, at 3:00 p.m. CST. The initial bids were ranked as follows:

1. Myers & Stauffer - \$3,779,542.00
2. Conduent State Healthcare - \$4,999,978.00
3. Milliman - \$8,855,000.00

Responsive

DOM procurement staff reviewed each submitted bid to ensure the submitted bids met each requirement to be deemed responsive as set forth in IFB #20221110. The procurement staff determined that bids received were responsive.

Responsible

DOM Procurement staff reviewed the three (3) bids and determined that bids met the minimum qualification requirements to be considered responsible bidders.

Ranking of Bids

Following completion of the review process, the qualifying bids were officially ranked based on the lowest, responsive, and responsible bid. The ranking is as follows:

1. Myers & Stauffer, Indianapolis, IN
2. Conduent State Healthcare, Florham Park, NJ

3. Milliman, Brookfield, WI

Recommendation

Based on the foregoing, Myers and Stauffer submitted the lowest, responsive, and responsible bid. The Office of Procurement recommends that IFB #20221110, Payment Methodology Services contract be awarded as follows:

Recommended Contractor: Myers and Stauffer

Myers and Stauffer's experience in supporting payment methodology services for inpatient hospital and outpatient hospital rate setting and payment methods, fee schedule updates, hospital quality incentive payment program support and numerous related activities such as payment and fiscal impact modeling, data analysis, and other ad-hoc support make them the best choice for Payment Methodology Services for DOM.

A successful or unsuccessful Offeror, may request a post-award debriefing, in writing, in accordance with PPRB OPSCR Rules 7-113, *et seq.* Any debriefing requests, even those sent via U.S. mail, shall be sent to procurement@medicaid.ms.gov. DOM will schedule and conduct debriefings consistent with PPRB Rules 7-113, *et seq.* An Offeror's debriefing is an informal meeting and not a hearing; therefore, legal representation is not required. If an Offeror prefers to have legal representation present, the Offeror must notify DOM and identify its attorney(s) in its written debriefing request in order to allow DOM to also have legal representation present for the debriefing. DOM will conduct all debriefings electronically via Microsoft Teams. All debriefings will be recorded, and a copy will be made available to the Offeror with whom the debriefing is held within one (1) business day of the meeting. Offerors seeking a debriefing are asked to include potential meeting times with their request. Refer to IFB Section 3.9, Post-Award Vendor Debriefing, for further information.

Pursuant to IFB Section 3.8 and consistent with PPRB OPSCR Rules 7-112, *et seq.*, protests of this decision must be submitted in writing to the DOM Office of Procurement either electronically to procurement@medicaid.ms.gov or via U.S. Mail to DOM Office of Procurement, 550 High Street, Suite 1000, Jackson, MS 39201 within seven (7) calendar days of the date of this notice. To expedite handling of protests, the written protest correspondence should be labeled "Protest – IFB #20221110". The written protest shall include at a minimum the following: a) the name and address of the protestor; b) appropriate identification of the procurement and if a contract has been awarded, its number; c) a statement of reasons for the protest; and d) supporting exhibits, evidence, or documents to substantiate any claims unless not available within the filing time in which case the expected availability date shall be indicated. Refer to Section 3.8 of the IFB for further protest instructions.

DOM intends to submit the contract to the Public Procurement Review Board (PPRB) Office of Personal Service Contract Review (OPSCR) by March 1, 2023, for approval at the April 1, 2023, board meeting. Pending approval, the contract will be available for public inspection in the office of the Chief Procurement Officer.